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# VIRGINIA NATIONAL BANKSHARES CORPORATION ANNOUNCES 2025 THIRD QUARTER EARNINGS AND QUARTERLY DIVIDEND

Charlottesville, VA – October 23, 2025 - Virginia National Bankshares Corporation (NASDAQ: VABK) (the "Company") today reported quarterly net income of \$4.6 million, or \$0.84 per diluted share, for the quarter ended September 30, 2025, compared to the \$4.6 million, or \$0.85 per diluted share, recognized for the quarter ended September 30, 2024. For the nine months ended September 30, 2025, the Company recognized net income of \$13.3 million, or \$2.45 per diluted share, compared to \$12.4 million, or \$2.30 per diluted share, for the nine months ended September 30, 2024.

The increase in 2025 year-to-date net income as compared to the prior year was primarily the result of decreased interest expense, as a result of the reduction in cost of funds associated with deposits and borrowings. Cost of funds declined 30 bps year-over-year while yields on earning assets held steady despite several reductions in the prime rate.

#### **Dividend Declaration**

On October 22, 2025, the Company's Board of Directors declared a quarterly cash dividend of \$0.36 per share of common stock payable on November 28, 2025, to the holders of record at the close of business on November 14, 2025. The quarterly cash dividend represents an annual yield to shareholders of approximately 3.63% based on the closing price of the Company's common stock on October 22, 2025.

**President and Chief Executive Officer's comments:** "I am pleased to report that the key performance indicators that we monitor closely, return on average assets, return on average equity, net interest margin and the efficiency ratio, all improved over the last quarter" stated Glenn W. Rust, President and Chief Executive Officer. "While our loan balances slightly declined during the most recent quarter, we continued our focus on strong credit standards which continues to bode well for our organization."

## **Key Performance Indicators**

#### Third quarter 2025 compared to second quarter 2025

- Return on average assets improved to 1.12%. from 1.05%.
- Return on average equity improved to 10.48% from 10.05%.
- Net interest margin (FTE)<sup>1</sup> improved to 3.43% from 3.40%.
- Loan-to-deposit ratio remained stable at 89%.
- Efficiency ratio (FTE)<sup>1</sup> improved to 57.9% from 61.2%.

## September 30, 2025 Balance Sheet Highlights

- Gross loans outstanding as of September 30, 2025 totaled \$1.2 billion, an increase of \$19.5 million, or 1.6% compared to September 30, 2024. The Company experienced nominal loan contraction in the third quarter of 2025, with gross loan balances decreasing \$1.0 million from year-end.
- Deposit balances increased \$5.0 million or 0.4% from September 30, 2024, yet decreased \$38.7 million since December 31, 2024. This decline, as highlighted in our second quarter release, facilitated the efforts to stabilize the overall cost of funds through changes in the mix of cost components.

<sup>&</sup>lt;sup>1</sup> See "Reconciliation of Certain Quarterly Non-GAAP Financial Measures" at the end of this release.

- Securities balances declined \$27.5 million from September 30, 2024 to September 30, 2025 as the Company continued to book loans at more attractive yields and reduce higher cost borrowings.
- The Company utilizes a third-party to offer multi-million-dollar FDIC insurance to customers with balances in excess of single-bank limits through reciprocal Insured Cash Sweep® (ICS) plans. Deposit balances held in ICS plans amounted to \$145.2 million as of September 30, 2025, \$166.6 million as of December 31, 2024 and \$145.6 million as of September 30, 2024.
- Outstanding borrowings from the FHLB as of September 30, 2025 decreased \$22.5 million from \$52.5 million at September 30, 2024 and increased by \$10.0 million from December 31, 2024.
- As of September 30, 2025, the Company had unused borrowing facilities in place of approximately \$223.0 million and held no brokered deposits.

### Loans and Asset Quality

- Credit performance remains strong with nonperforming assets as a percentage of total assets of 0.42% as of September 30, 2025, 0.19% as of December 31, 2024 and 0.33% as of September 30, 2024.
- Nonperforming assets amounted to \$6.8 million as of September 30, 2025, compared to \$3.0 million as of December 31, 2024 and \$5.3 million as of September 30, 2024;
  - o Fourteen loans to thirteen borrowers are in non-accrual status, totaling \$2.6 million, as of September 30, 2025, compared to \$2.3 million as of December 31, 2024 and \$2.1 million as of September 30, 2024.
  - O Loans 90 days or more past due and still accruing interest amounted to \$4.2 million as of September 30, 2025, compared to \$754 thousand as of December 31, 2024 and \$3.2 million as of September 30, 2024. The past due balance as of September 30, 2025 is comprised of four loans totaling \$4.0 million which are 100% government-guaranteed, two loans secured by residential real estate totaling \$158 thousand and five student loans totaling \$62 thousand.
  - o The Company currently holds no other real estate owned.
- The period-end Allowance for Credit Losses on Loans ("ACL") as a percentage of total loans was 0.69% as of September 30, 2025, 0.68% as of December 31, 2024 and 0.70% as of September 30, 2024. The individual differences in the balances of various pools as well as changing loss rates have resulted in only nominal changes to the overall ACL ratio. The proportionate increase in government-guaranteed loans over the respective periods is also a main driver holding the ACL as a percentage of total loans fairly steady year-over-year. Balances in such loans are 100% government-guaranteed and do not require an ACL.
- The fair value mark that was allocated to the acquired loans was \$21.3 million as of April 1, 2021, with a remaining balance of \$5.2 million as of September 30, 2025.
- For the three months ended September 30, 2025, the Company recorded a net charge to the provision for credit losses of \$332 thousand, due primarily to changes in loss factors, as a result of a routine annual loss driver analysis, considered in the quantitative portion of the calculation. The provision includes a \$78 thousand charge for changes in unfunded reserves, as a result of changes in unfunded loan commitments and application of the aforementioned changes in quantitative factors.

## Net Interest Income

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- Net interest income for the three months ended September 30, 2025 of \$13.1 million increased \$1.0 million, or 8.7%, compared to the three months ended September 30, 2024, predominantly due to decreased interest expense associated with deposit accounts, coupled with increased interest income earned on loans and federal funds sold driving an additional net increase.
- Net interest margin (FTE), (a non-GAAP financial measure)<sup>1</sup>, for the three months ended September 30, 2025 was 3.43%, compared to 3.24% for the three months ended September 30, 2024. The increase as compared to the third quarter of 2024 was primarily due to the decrease in cost of funds, as described below.
- The Bank's yield on loans was 5.64% for the three months ended September 30, 2025, compared to 5.85% for the prior year same period. The accretion of the fair value mark related to purchased loans positively impacted interest income by 13 bps in the third quarter of 2025, compared to 25 bps in the third quarter of 2024.

<sup>&</sup>lt;sup>1</sup> See "Reconciliation of Certain Quarterly Non-GAAP Financial Measures" at the end of this release.

• The overall cost of funds, including noninterest-bearing deposits, of 177 bps incurred in the three months ended September 30, 2025 decreased 30 bps from 207 bps in the same period in the prior year. Overall, the cost of interest-bearing deposits decreased period over period by 45 bps, from a cost of 2.71% to 2.26%. The cost of borrowings from the FHLB decreased 9 bps from the third quarter of 2024 to the third quarter of 2025, from 4.86% to 4.77%.

#### Noninterest Income

Noninterest income for the three months ended September 30, 2025 decreased \$101 thousand, or 7.0%, compared to the three months ended September 30, 2024, primarily as a result of lower wealth management fees, and lower fee income from debit card usage.

#### Noninterest Expense

Noninterest expense for the three months ended September 30, 2025 increased by \$461 thousand, or 5.8%, compared to the three months ended September 30, 2024. Increased franchise taxes, FDIC insurance expense, professional fees and continued investments in information technology drove increases during the quarter.

#### Efficiency Ratio

The Company's efficiency ratio (FTE)<sup>1</sup> improved to 57.9% for the three months ended September 30, 2025 compared to 58.6% for the three months ended September 30, 2024, as the impact of increased net interest income (FTE)<sup>1</sup> more than offset the decrease in noninterest income and increase in noninterest expense on a proportional basis. On a year-to-date basis, the efficiency ratio (FTE)<sup>1</sup> improved to 60.5% in 2025 compared to 62.6% in 2024, also as a result of increased net interest income (FTE)<sup>1</sup>.

#### Income Taxes

The effective tax rates amounted to 19.5% and 18.5% for the three months ended September 30, 2025 and 2024, respectively. For each period, the effective income tax rate differed from the U.S. statutory rate of 21% due to the recognition of low-income housing tax credits net of the impact of the accounting change to proportional amortization in 2024, the effect of tax-exempt income from municipal bonds and income from bank owned life insurance policies.

#### Book Value

Book value per share increased to \$32.89 as of September 30, 2025, compared to \$30.89 as of September 30, 2024, and tangible book value per share (a non-GAAP financial measure)<sup>1</sup> was \$30.90 as of September 30, 2025 compared to \$28.68 as of September 30, 2024. These values increased as net retained income increased and the impact of intangible assets declined due to the ongoing amortization of the Company's core deposit intangible asset.

#### Dividends

Cash dividends of \$1.9 million, or \$0.36 per share, were declared and paid during the third quarter of 2025. The remaining 58% of net income was retained.

<sup>&</sup>lt;sup>1</sup> See "Reconciliation of Certain Quarterly Non-GAAP Financial Measures" at the end of this release.

#### **About Virginia National Bankshares Corporation**

Virginia National Bankshares Corporation, headquartered in Charlottesville, Virginia, is the bank holding company for Virginia National Bank. The Bank has seven banking offices throughout Fauquier and Prince William counties, four banking offices in Charlottesville and Albemarle County (including one limited-service banking facility), and banking offices in Winchester and Richmond, Virginia. The Bank offers a full range of banking and related financial services to meet the needs of individuals, businesses and charitable organizations, including the fiduciary services of VNB Trust and Estate Services. The Company's common stock trades on the Nasdaq Capital Market under the symbol "VABK." Additional information on the Company is also available at www.vnbcorp.com.

#### **Non-GAAP Financial Measures**

The accounting and reporting policies of the Company conform to U.S. generally accepted accounting principles ("GAAP") and prevailing practices in the banking industry. However, management uses certain non-GAAP measures to supplement the evaluation of the Company's performance. Management believes presentations of these non-GAAP financial measures provide useful supplemental information that is essential to a proper understanding of the operating results of the Company's core businesses. These non-GAAP disclosures should not be viewed as a substitute for, or more important than, operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Reconciliations of GAAP to non-GAAP measures are included at the end of this release.

#### Forward-Looking Statements; Other Information

Certain statements in this release may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements include, without limitation, statements with respect to the Company's operations, performance, future strategy and goals, and are often characterized by use of qualified words such as "expect," "believe," "estimate," "project," "anticipate," "intend," "will," "should," or words of similar meaning or other statements concerning the opinions or judgement of the Company and its management about future events. While Company management believes such statements to be reasonable, future events and predictions are subject to circumstances that are not within the control of the Company and its management. Actual results may differ materially from those included in the *forward-looking statements* due to a number of factors, including, without limitation, the effects of and changes in: inflation, interest rates, market and monetary fluctuations; liquidity and capital requirements; market disruptions including pandemics or significant health hazards, severe weather conditions, natural disasters, terrorist activities, financial crises, political crises, war and other military conflicts or other major events, the governmental and societal responses thereto, or the prospect of these events; changes, particularly declines, in general economic and market conditions in the local economies in which the Company operates, including the effects of declines in real estate values; the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the Board of Governors of the Federal Reserve System; the impact of changes in laws, regulations and guidance related to financial services including, but not limited to, taxes, banking, securities and insurance; changes in accounting principles, policies and guidelines; the financial condition of the Company's borrowers; the Company's ability to attract, hire, train and retain qualified employees; an increase in unemployment levels; competitive pressures on loan and deposit pricing and demand; fluctuation in asset quality; assumptions that underlie the Company's ACL; the value of securities held in the Company's investment portfolio; performance of assets under management; cybersecurity threats or attacks and the development and maintenance of reliable electronic systems; changes in technology and their impact on the marketing of new products and services and the acceptance of these products and services by new and existing customers; the willingness of customers to substitute competitors' products and services for the Company's products and services; the risks and uncertainties described from time to time in the Company's press releases and filings with the SEC; and the Company's performance in managing the risks involved in any of the foregoing. Many of these factors and additional risks and uncertainties are described in the Company's Annual Report on Form 10-K for the year ended December 31, 2024 and other reports filed from time to time by the Company with the Securities and Exchange Commission. These statements speak only as of the date made, and the Company does not undertake to update any forward-looking statements to reflect changes or events that may occur after this release.

# VIRGINIA NATIONAL BANKSHARES CORPORATION CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except per share data)

	<b>September 30, 2025</b>		Dec	December 31, 2024*		<b>September 30, 2024</b>		
	(U	naudited)	-			(Unaudited)		
ASSETS	`	,				,		
Cash and due from banks	\$	6,166	\$	5,311	\$	10,188		
Interest-bearing deposits in other banks		8,965		11,792		8,977		
Federal funds sold		7,964		-		-		
Securities:								
Available for sale (AFS), at fair value		252,952		263,537		279,323		
Restricted securities, at cost		6,647		6,193		7,737		
Total securities		259,599		269,730		287,060		
Loans, net of deferred fees and costs		1,235,000		1,235,969		1,215,512		
Allowance for credit losses		(8,510)		(8,455)		(8,523)		
Loans, net		1,226,490		1,227,514		1,206,989		
Premises and equipment, net		11,775		15,383		15,562		
Bank owned life insurance		40,977		40,059		39,762		
Goodwill		7,768		7,768		7,768		
Core deposit intangible, net		2,942		3,792		4,099		
Right of use asset, net		6,666		5,551		5,921		
Deferred tax asset, net		13,097		15,407		13,548		
Accrued interest receivable and other assets		14,023		14,519		14,906		
Total assets	\$	1,606,432	\$	1,616,826	\$	1,614,780		
LIABILITIES AND SHAREHOLDERS' EQUITY	<del>-</del>		<u> </u>	, , , , , ,	_ <del></del>	, , , , , ,		
Liabilities:								
Demand deposits:								
Noninterest-bearing	\$	361,568	\$	374,079	\$	359,900		
Interest-bearing	Ψ	260,424	Ψ	303,405	Ψ	258,439		
Money market and savings deposit accounts		460,160		437,619		431,707		
Certificates of deposit and other time deposits		302,736		308,443		329,857		
Total deposits		1,384,888		1,423,546		1,379,903		
Federal funds purchased		1,504,000		236		3,112		
Borrowings		30,000		20.000		52,500		
Junior subordinated debt, net		3,542		3,506		3,495		
Lease liability		6,542		5,389		5,748		
Accrued interest payable and other liabilities		4,101		3,847		4,113		
Total liabilities		1,429,073		1,456,524	_	1,448,871		
		1,429,073	_	1,430,324	_	1,448,871		
Commitments and contingent liabilities								
Shareholders' equity: Preferred stock, \$2.50 par value								
Common stock, \$2.50 par value		13,318		13.263		13,257		
Capital surplus		107,076		106,394		106,166		
Retained earnings		90,149		82,507		80,789		
Accumulated other comprehensive loss		(33,184)		(41,862)		(34,303)		
•								
Total shareholders' equity	0	177,359	Φ.	160,302	Φ.	165,909		
Total liabilities and shareholders' equity	\$	1,606,432	\$	1,616,826	\$	1,614,780		
Common shares outstanding		5 201 070		5 270 012		5 270 012		
Common shares outstanding Common shares authorized		5,391,979		5,370,912		5,370,912		
		10,000,000		10,000,000		10,000,000		
Preferred shares outstanding Preferred shares authorized		2,000,000		2,000,000		2,000,000		
1 ICICITED SHATES AUDIOTIZED		2,000,000		2,000,000		2,000,000		

<sup>\*</sup> Derived from audited consolidated financial statements

# VIRGINIA NATIONAL BANKSHARES CORPORATION CONSOLIDATED STATEMENTS OF INCOME

(dollars in thousands, except per share data) (Unaudited)

	For the three	ended	For the nine months ended					
			ptember 30,			September 30,		
	<b>September 30, 2025</b>		2024	Septeml	ber 30, 2025		2024	
Interest and dividend income:								
Loans, including fees	\$ 17,500	\$	17,378	\$	51,864	\$	49,281	
Federal funds sold	283		136		530		535	
Other interest-bearing deposits	55		50		142		165	
Investment securities:								
Taxable	1,199		1,414		3,773		5,349	
Tax exempt	322		326		968		979	
Dividends	112		102		336		320	
Total interest and dividend income	19,471		19,406		57,613		56,629	
Interest expense:								
Demand deposits	66		66		202		205	
Money market and savings deposits	3,026		2,990		8,957		8,864	
Certificates and other time deposits	2,713		3,915		8,437		11,947	
	513		313		1,604		1,187	
Borrowings	313		9		1,004			
Federal funds purchased					_		25	
Junior subordinated debt			89		224		260	
Total interest expense	6,399		7,382		19,452		22,488	
Net interest income	13,072		12,024		38,161		34,141	
Provision for (recovery of) credit losses	332		(114)		174		(474	
Net interest income after provision for (recovery of) credit losses	12,740		12,138		37,987		34,615	
Noninterest income:								
Wealth management fees	223		239		658		905	
Deposit account fees	323		317		922		1,042	
Debit/credit card and ATM fees	340		474		1,065		1,485	
Bank owned life insurance income	318		294		918		858	
Gains on sales of assets, net	_		_		278		36	
Gain on early redemption of debt	_		_				379	
Losses on sales of AFS, net	_		_		_		(4	
Other	147		128		580		620	
Total noninterest income	1,351		1,452		4,421		5,321	
N								
Noninterest expense:	2.000		2.760		11 500		11.771	
Salaries and employee benefits	3,909		3,769		11,708		11,771	
Net occupancy	872		919		2,777		2,756	
Equipment	182		176		569		514	
Bank franchise tax	439		366		1,266		1,051	
Computer software	303		219		825		703	
Data processing	577		707		2,044		2,025	
FDIC deposit insurance assessment	255		125		545		500	
Marketing, advertising and promotion	171		166		604		571	
Professional fees	256		189		843		631	
Core deposit intangible amortization	271		319		850		994	
Other	1,169		988		3,877		3,368	
Total noninterest expense	8,404		7,943		25,908		24,884	
Income before income taxes	5,687		5,647		16,500		15,052	
Provision for income taxes	1,111		1,047		3,197		2,647	
Net income	\$ 4,576	\$	4,600	\$	13,303	\$	12,405	
Not income nor common share heri-	e 0.07	•	0.00	e	2.47	¢.	2.21	
Net income per common share, basic	\$ 0.85	\$	0.86	\$	2.47	\$	2.31	
Net income per common share, diluted	\$ 0.84	\$	0.85	\$	2.45	\$	2.30	
Weighted average common shares outstanding, basic	5,391,979		5,370,912		5,387,658		5,371,616	
Weighted average common shares outstanding, diluted	5,424,642		5,396,936		5,414,969		5,387,537	

# VIRGINIA NATIONAL BANKSHARES CORPORATION FINANCIAL HIGHLIGHTS

(dollars in thousands, except per share data) (Unaudited)

	At or For the Three Months Ended									
		eptember 30, 2025	Ju	ne 30, 2025	Ma	rch 31, 2025	De	cember 31, 2024		September 30, 2024
Common Share Data:				_						
Net income	\$	4,576	\$	4,238	\$	4,489	\$	4,561	\$	4,600
Net income per weighted average share, basic	\$	0.85	\$	0.79	\$	0.83	\$	0.85	\$	0.86
Net income per weighted average share, diluted	\$	0.84	\$	0.78	\$	0.83	\$	0.85	\$	0.85
Weighted average shares outstanding, basic		5,391,979		5,391,979		5,378,871		5,370,912		5,370,912
Weighted average shares outstanding, diluted		5,424,642		5,417,900		5,402,936		5,407,489		5,396,936
Actual shares outstanding		5,391,979		5,391,979		5,391,979		5,370,912		5,370,912
Tangible book value per share at period end 5	\$	30.90	\$	29.63	\$	28.84	\$	27.70	\$	28.68
Key Ratios:										
Return on average assets <sup>1</sup>		1.12%		1.05%		1.12%		1.12%		1.15%
Return on average equity 1		10.48%		10.05%		11.05%		10.98%		11.44%
Net interest margin (FTE) 1, 2		3.43 %		3.40%		3.28%		3.21%		3.24%
Efficiency ratio (FTE) <sup>3</sup>		57.9%		61.2%		62.4%		60.2%		58.6%
Loan-to-deposit ratio		89.2 %		89.4%		86.6%		86.8%		88.1%
Net Interest Income:										
Net interest income		13,072	\$	12,796	\$	12,295	\$	12,235	\$	12,024
Net interest income (FTE) <sup>2</sup>	\$	13,158	\$	12,881	\$	12,381	\$	12,321	\$	12,111
Company Capital Ratios:		ĺ		ĺ		ŕ		ĺ		ĺ
Tier 1 leverage ratio <sup>6</sup>		12.26%		12.12%		11.83%		11.34%		11.81%
Total risk-based capital ratio <sup>6</sup>		20.15%		19.46%		18.92%		18.77%		18.88%
Assets and Asset Quality:										
Average earning assets	\$	1,523,230	\$	1,521,345	\$	1,529,575	\$	1,526,464	\$	1,487,182
Average gross loans	\$	1,230,805	\$	1,240,563	\$	1,233,520	\$	1,218,460	\$	1,181,447
Fair value mark on acquired loans	\$	5,241	\$	5,724	\$	6,242	\$	6,785	\$	7,301
Allowance for credit losses on loans:										
Beginning of period	\$	8,347	\$	8,328	\$	8,455	\$	8,523	\$	8,028
Provision for (recovery of) credit losses		253		90		(105)		(208)		(3)
Charge-offs		(146)		(111)		(70)		(127)		(272)
Recoveries		56		40		48		267		770
Net (charge-offs) recoveries		(90)		(71)	-	(22)		140		498
End of period	\$	8,510	\$	8,347	\$	8,328	\$	8,455	\$	8,523
Non-accrual loans	\$	2,568	\$	2,614	\$	2,764	\$	2,267	\$	2,113
Loans 90 days or more past due and still accruing	<b>.</b>	4,201	Ψ	5,178	Ψ	2,274	Ψ	754	Ψ.	3,214
Total nonperforming assets (NPA) <sup>4</sup>	\$	6,769	\$	7,792	\$	5,038	\$	3,021	\$	5,327
	<u> </u>	0,707	φ	1,132	Ψ	3,036	Ф	3,021	Ф	3,341
NPA as a % of total assets		0.42%		0.48%		0.31%		0.19%		0.33%
NPA as a % of gross loans		0.55%		0.63%		0.41%		0.24%		0.44%
ACL to gross loans		0.69%		0.67%		0.67%		0.68%		0.70%
Non-accruing loans to gross loans		0.21%		0.21%		0.22%		0.18%		0.17%
Net charge-offs (recoveries) to average loans <sup>1</sup>		0.03 %		0.02%		0.01%		-0.05%		-0.17%

Ratio is computed on an annualized basis.

The net interest margin and net interest income are reported on a fully tax-equivalent basis (FTE) basis, using a Federal income tax rate of 21%. This is a non-GAAP financial measure. Refer to the Reconciliation of Certain Non-GAAP Financial (FTE) Measures at the end of this release.

The efficiency ratio (FTE) is computed as a percentage of noninterest expense divided by the sum of net interest income (FTE) and noninterest income. This is a non-GAAP financial measure that management believes provides investors with important information regarding operational efficiency. Management believes such financial information is meaningful to the reader in understanding operating performance, but cautions that such information should not be viewed as a substitute for GAAP. Comparison of our efficiency ratio with those of other companies may not be possible because other companies may calculate them differently. Refer to the Reconciliation of Certain Non-GAAP Financial (FTE) Measures at the end of this release.

The Bank held no other real estate owned during any of the periods presented.

This is a non-GAAP financial measure. Refer to the Reconciliation of Certain Non-GAAP Financial (FTE) Measures at the end of this release.

<sup>&</sup>lt;sup>6</sup> All ratios at September 30, 2025 are estimates and subject to change pending regulatory filings. Ratios for prior periods are presented as filed.

# VIRGINIA NATIONAL BANKSHARES CORPORATION AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS) (dollars in thousands)

(Unaudited)

Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1	September 30, Interest Income/ Expense	Average
Average Balance   Income/Expense   Average Fexpense   Average Fexpen	Income/	Average
ASSETS Interest Earning Assets: Securities:  Taxable Securities and Dividends \$ 193,809 \$ 1,311 2.71% \$ 221,5 Tax Exempt Securities 1 65,222 408 2.50% 66,3 Total Securities 1 259,031 1,719 2.65% 287,8  Loans:  Real Estate 939,765 13,792 5.82% 905,2 Commercial 262,137 3,216 4.87% 238,4 Consumer 28,903 492 6.75% 37,7 Total Loans 1,230,805 17,500 5.64% 1,181,4 Federal funds sold 25,482 283 4.41% 9,8 Other interest-bearing deposits 7,912 55 2.76% 7,5 Total Earning Assets 1,523,230 19,557 5.09% 1,487,1 Less: Allowance for Credit Losses (8,362) (8,1 Total Non-Earning Assets 106,699 106,6 Total Assets \$ 1,621,567 \$ \$ 1,585,6		
Securities:         Taxable Securities and Dividends       \$ 193,809       \$ 1,311       2.71%       \$ 221,5         Tax Exempt Securities 1       65,222       408       2.50%       66,3         Total Securities 1       259,031       1,719       2.65%       287,8         Loans:       8       8       13,792       5.82%       905,2		
Taxable Securities and Dividends         193,809         1,311         2.71%         221,5           Tax Exempt Securities 1         65,222         408         2.50%         66,3           Total Securities 1         259,031         1,719         2.65%         287,8           Loans:         8         13,792         5.82%         905,2           Commercial         262,137         3,216         4.87%         238,4           Consumer         28,903         492         6.75%         37,7           Total Loans         1,230,805         17,500         5.64%         1,181,4           Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,69           Total Assets         \$1,621,567         \$1,585,6		
Tax Exempt Securities <sup>1</sup> 65,222         408         2.50%         66,3           Total Securities <sup>1</sup> 259,031         1,719         2.65%         287,8           Loans:         Real Estate         939,765         13,792         5.82%         905,2           Commercial         262,137         3,216         4.87%         238,4           Consumer         28,903         492         6.75%         37,7           Total Loans         1,230,805         17,500         5.64%         1,181,4           Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,69           Total Assets         \$ 1,521,567         \$ 1,585,69		
Total Securities <sup>1</sup> 259,031         1,719         2.65%         287,8           Loans:         Real Estate         939,765         13,792         5.82%         905,2           Commercial         262,137         3,216         4.87%         238,4           Consumer         28,903         492         6.75%         37,7           Total Loans         1,230,805         17,500         5.64%         1,181,4           Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	548 \$ 1	,516 2.74%
Loans:       Real Estate       939,765       13,792       5.82%       905,2         Commercial       262,137       3,216       4.87%       238,4         Consumer       28,903       492       6.75%       37,7         Total Loans       1,230,805       17,500       5.64%       1,181,4         Federal funds sold       25,482       283       4.41%       9,8         Other interest-bearing deposits       7,912       55       2.76%       7,9         Total Earning Assets       1,523,230       19,557       5.09%       1,487,1         Less: Allowance for Credit Losses       (8,362)       (8,1         Total Non-Earning Assets       106,699       106,6         Total Assets       \$ 1,621,567       \$ 1,585,6	334	413 2.49%
Real Estate       939,765       13,792       5.82%       905,2         Commercial       262,137       3,216       4.87%       238,4         Consumer       28,903       492       6.75%       37,7         Total Loans       1,230,805       17,500       5.64%       1,181,4         Federal funds sold       25,482       283       4.41%       9,8         Other interest-bearing deposits       7,912       55       2.76%       7,9         Total Earning Assets       1,523,230       19,557       5.09%       1,487,1         Less: Allowance for Credit Losses       (8,362)       (8,1         Total Non-Earning Assets       106,699       106,6         Total Assets       \$ 1,621,567       \$ 1,585,6	382	,929 2.68%
Commercial         262,137         3,216         4.87%         238,4           Consumer         28,903         492         6.75%         37,7           Total Loans         1,230,805         17,500         5.64%         1,181,4           Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6		
Consumer         28,903         492         6.75%         37,7           Total Loans         1,230,805         17,500         5.64%         1,181,4           Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	275 13	3,348 5.87%
Total Loans         1,230,805         17,500         5.64%         1,181,4           Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	407 3	5,418
Federal funds sold         25,482         283         4.41%         9,8           Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	765	6.45%
Other interest-bearing deposits         7,912         55         2.76%         7,9           Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	147 17	7,378 5.85%
Total Earning Assets         1,523,230         19,557         5.09%         1,487,1           Less: Allowance for Credit Losses         (8,362)         (8,1           Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	875	136 5.48%
Less: Allowance for Credit Losses       (8,362)       (8,1         Total Non-Earning Assets       106,699       106,6         Total Assets       \$ 1,621,567       \$ 1,585,6	978	50 2.49%
Total Non-Earning Assets         106,699         106,6           Total Assets         \$ 1,621,567         \$ 1,585,6	182 19	<del>9,493</del> 5.21%
Total Assets \$ 1,621,567 \$ 1,585,6	134)	
	516	
LIABILITIES AND SHAREHOLDERS'	<u>564</u>	
EQUITY Interest Bearing Liabilities: Interest Bearing Deposits:		
Interest Checking \$ 260,217 \$ 66 0.10% \$ 261,9	961 \$	66 0.10%
Money Market and Savings		
Deposits 468,488 3,026 2.56% 425,0	)26 2	2,990 2.80%
Time Deposits 290,246 2,713 3.71% 334,7	768 3	3,915 4.65%
Total Interest-Bearing Deposits 1,018,951 5,805 2.26% 1,021,7	755 6	5,971 2.71%
Borrowings 42,707 513 4.77% 25,6	534	313 4.86%
Federal funds purchased 250 3 4.76% 6	616	9 5.81%
Junior subordinated debt 3,535 78 8.75% 3,4	487	89 10.15%
Total Interest-Bearing Liabilities 1,065,443 6,399 2.38% 1,051,4	492 7	7,382 2.79%
Non-Interest-Bearing Liabilities:		
Demand deposits 371,859 363,9	929	
Other liabilities 10,971 10,3	347	
Total Liabilities 1,448,273 1,425,7	768	
Shareholders' Equity 173,294 159,8	396	
Total Liabilities & Shareholders' Equity \$ 1,621,567 \$ 1,585,6	564	
Net Interest Income (FTE) <sup>3</sup> \$ 13,158	_	2,11 <u>1</u>
Interest Rate Spread <sup>2</sup> 2.71%		2.42%
Cost of Funds 1.77%		2.07%
Interest Expense as a Percentage of		
Average Earning Assets <sup>4</sup> 1.67%		
Net Interest Margin (FTE) 3,4 3.43%		1.97%

Tax-exempt income for investment securities has been adjusted to a fully tax-equivalent basis (FTE), using a Federal income tax rate of 21%. Refer to the Reconcilement of Non-GAAP Measures table at the end of this release.

Interest spread is the average yield earned on earning assets less the average rate paid on interest-bearing liabilities.

Net interest margin (FTE) is net interest income expressed as a percentage of average earning assets. This is a non-GAAP financial measure. Refer to the Reconciliation of Certain Non-GAAP Financial (FTE) Measures at the end of this release.

<sup>4</sup> Ratio is computed on an annualized basis.

# VIRGINIA NATIONAL BANKSHARES CORPORATION AVERAGE BALANCES, INCOME AND EXPENSES, YIELDS AND RATES (TAXABLE EQUIVALENT BASIS) (dollars in thousands)

(Unaudited)

	For the nine months ended											
		\$	Sept	ember 30, 2025			September 30, 2024					
				Interest				Interest				
		Average		Income/	Average		Average		Income/	Average		
		Balance		Expense	Yield/Cost 4		Balance		Expense	Yield/Cost 4		
ASSETS												
Interest Earning Assets:												
Securities:												
Taxable Securities and Dividends	\$	199,991	\$	4,109	2.74%	\$	262,029	\$	5,669	2.88%		
Tax Exempt Securities <sup>1</sup>		65,753		1,226	2.49%		66,462		1,240	2.49%		
Total Securities <sup>1</sup>		265,744		5,335	2.68%		328,491		6,909	2.80%		
Loans:												
Real Estate		946,652		40,952	5.78%		903,786		38,373	5.67%		
Commercial		257,140		9,319	4.85%		206,420		8,923	5.77%		
Consumer		31,161		1,593	6.83%		37,706		1,985	7.03%		
Total Loans		1,234,953		51,864	5.61%		1,147,912		49,281	5.73%		
Federal funds sold		16,050		530	4.42%		13,101		535	5.45%		
Other interest-bearing deposits		8,051		142	2.36%		8,002		165	2.75%		
Total Earning Assets		1,524,798		57,871	5.07%		1,497,506		56,890	5.07%		
Less: Allowance for Credit Losses		(8,398)		· ·			(8,381)					
Total Non-Earning Assets		105,741					109,762					
Total Assets	\$	1,622,141				\$	1,598,887					
LIABILITIES AND SHAREHOLDERS'												
EQUITY												
Interest Bearing Liabilities:												
Interest Bearing Deposits:												
Interest Checking	\$	267,854	\$	202	0.10%	\$	271,102	\$	205	0.10%		
Money Market and Savings Deposits		465,665		8,957	2.57%		419,586		8,864	2.82%		
Time Deposits		294,318		8,437	3.83%		338,154		11,947	4.72%		
Total Interest-Bearing Deposits		1,027,837		17,596	2.29%		1,028,842		21,016	2.73%		
Borrowings		44,915		1,604	4.77%		32,706		1,187	4.85%		
Federal funds purchased		759		28	4.93%		558		25	5.98%		
Junior subordinated debt		3,523		224	8.50%		3,476		260	9.99%		
Total Interest-Bearing Liabilities		1,077,034		19,452	2.41%		1,065,582	_	22,488	2.82%		
Non-Interest-Bearing Liabilities:		-,,		,			-,,		,			
Demand deposits		366,117					367,688					
Other liabilities		9,891					10,808					
Total Liabilities		1,453,042				_	1,444,078					
Shareholders' Equity		169,099					154,809					
Total Liabilities & Shareholders' Equity	\$	1,622,141				\$	1,598,887					
Net Interest Income (FTE) <sup>3</sup>	_		\$	38,419				\$	34,402			
Interest Rate Spread <sup>2</sup>			Ė	-,	2.66%			-	,	2.25%		
Cost of Funds					1.80%					2.10%		
COSt OI I UIIUS					1.0070					2.10 /		
Interest Expense as a Percentage of												
Interest Expense as a Percentage of Average Earning Assets <sup>4</sup>					1.71%					2.01%		

Tax-exempt income for investment securities has been adjusted to a fully tax-equivalent basis (FTE), using a Federal income tax rate of 21%. Refer to the Reconcilement of Non-GAAP Measures table at the end of this release.

Interest spread is the average yield earned on earning assets less the average rate paid on interest-bearing liabilities.

Net interest margin (FTE) is net interest income expressed as a percentage of average earning assets. This is a non-GAAP financial measure. Refer to the Reconciliation of Certain Non-GAAP Financial (FTE) Measures at the end of this release.

Ratio is computed on an annualized basis.

# VIRGINIA NATIONAL BANKSHARES CORPORATION RECONCILIATION OF CERTAIN QUARTERLY NON-GAAP FINANCIAL MEASURES

(dollars in thousands, except per share data) (Unaudited)

For the Three Months Ended

		For the Three Worth's Ended								
		ember 30, 2025	Jun	e 30, 2025	March 31, 2025			cember 31, 2024	Sej	ptember 30, 2024
Fully tax-equivalent measures		·		·						
Net interest income	\$	13,072	\$	12,796	\$	12,295	\$	12,235	\$	12,024
Fully tax-equivalent adjustment		86		85		86		86		87
Net interest income (FTE) <sup>1</sup>	\$	13,158	\$	12,881	\$	12,381	\$	12,321	\$	12,111
Efficiency ratio <sup>2</sup>		58.3%		61.5%		62.8%		60.6%		58.9%
Fully tax-equivalent adjustment		-0.4%		-0.3%		-0.4%		-0.4%		-0.3%
Efficiency ratio (FTE) <sup>3</sup>		57.9%		61.2%		62.4%		60.2%		58.6%
Net interest margin		3.40%		3.37%		3.26%		3.19%		3.22%
Fully tax-equivalent adjustment		0.03%		0.03%		0.02%		0.02%		0.02%
Net interest margin (FTE) <sup>1</sup>		3.43 %		3.40%		3.28%		3.21%		3.24%

As of

	Sept	ember 30,					D	December 31,	Se	ptember 30,
		2025	Ju	ne 30, 2025	Mai	rch 31, 2025		2024		2024
Other financial measures										
Book value per share	\$	32.89	\$	31.67	\$	30.93	\$	29.85	\$	30.89
Impact of intangible assets 4		(1.99)		(2.04)		(2.09)		(2.15)		(2.21)
Tangible book value per share (non-										
GAAP)	\$	30.90	\$	29.63	\$	28.84	\$	27.70	\$	28.68

For	the	Nine	<b>Months</b>	Ended
LUI	unc	11111	MIUHUHS	Liiucu

	TOT the Pine 1	violitiis Eliucu		
		September 30, 2024		
\$	38,161	\$	34,141	
	258		261	
\$	38,419	\$	34,402	
-		-		
	60.8%		63.1%	
	-0.3 %		-0.5%	
	60.5%		62.6%	
	3.35%		3.05%	
	0.02%		0.02%	
	3.37%		3.07%	
	\$	September 30, 2025  \$ 38,161	\$ 38,161 \$ \$ 258 \$ \$ 38,419 \$ \$ \$ \$ 60.8 % \$ 60.5 % \$ \$ 33.35 % \$ 0.02 %	

<sup>&</sup>lt;sup>1</sup> FTE calculations use a Federal income tax rate of 21%.

The efficiency ratio, GAAP basis, is computed by dividing noninterest expense by the sum of net interest income and noninterest income.

The efficiency ratio, GAAP basis, is computed by dividing noninterest expense by the sum of net interest income (FTE) and noninterest income.

Intangible assets include goodwill and core deposit intangible assets, net of accumulated amortization, for all periods presented.